

A wide-angle photograph of a rural landscape at sunset. The sky is filled with warm, golden light and scattered clouds. In the foreground, a large field of golden wheat is visible. In the middle ground, a yellow combine harvester is working in a field, with its headlights on. The background shows rolling hills and a few buildings under the sunset sky.

AGRICULTURAL TRANSITION:

PREPARING FOR THE FUTURE WITHOUT BPS

CLA ROADSHOW

The logo for CLA, featuring the letters 'CLA' in a bold, white, sans-serif font. A yellow swoosh underline is positioned beneath the 'A'. The logo is set against a teal square background.

CLA



Agenda

Chair's welcome

CLA presentation- what you need to know in 2023

Ricardo presentation

Defra and sponsor introductions

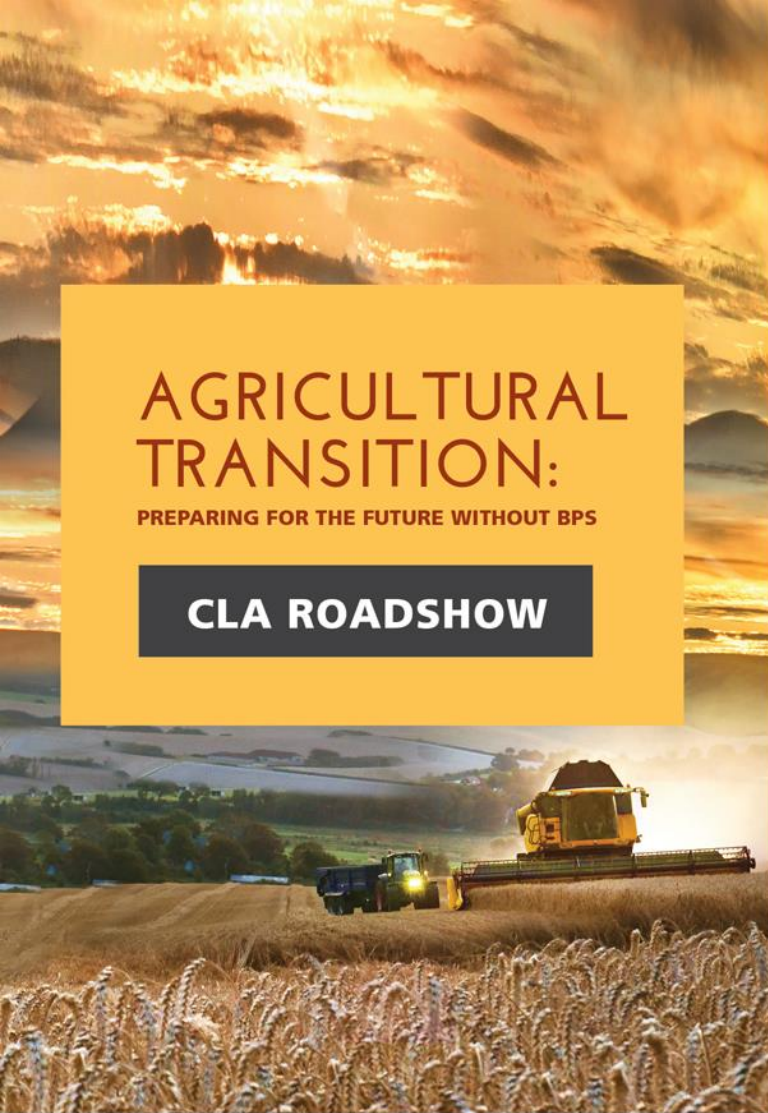
Q&A and breakout session

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Agricultural policy:

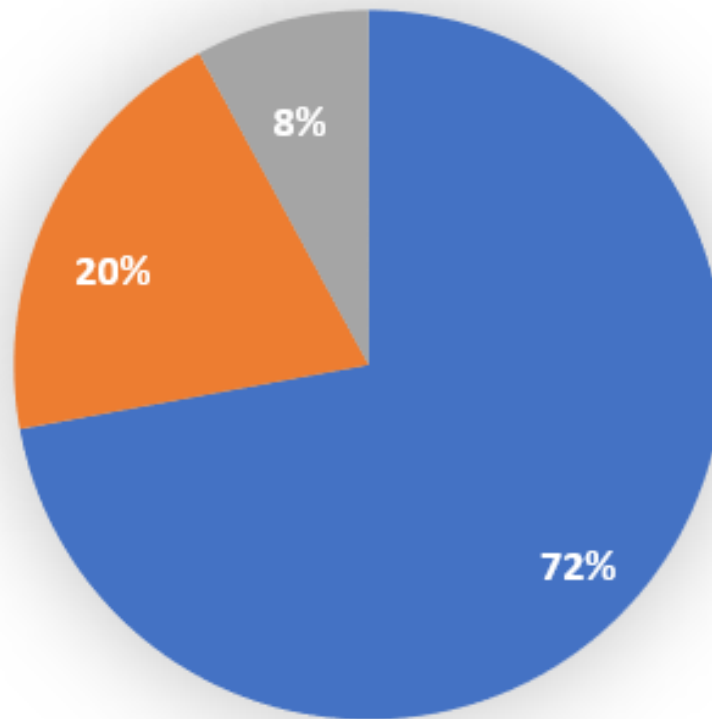
What you need to know in 2023





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Transition budget 2021-2022 £2.3bn



■ Direct payments (£1.7bn)

■ Agri-env schemes (£460m)

■ Other (£182m)



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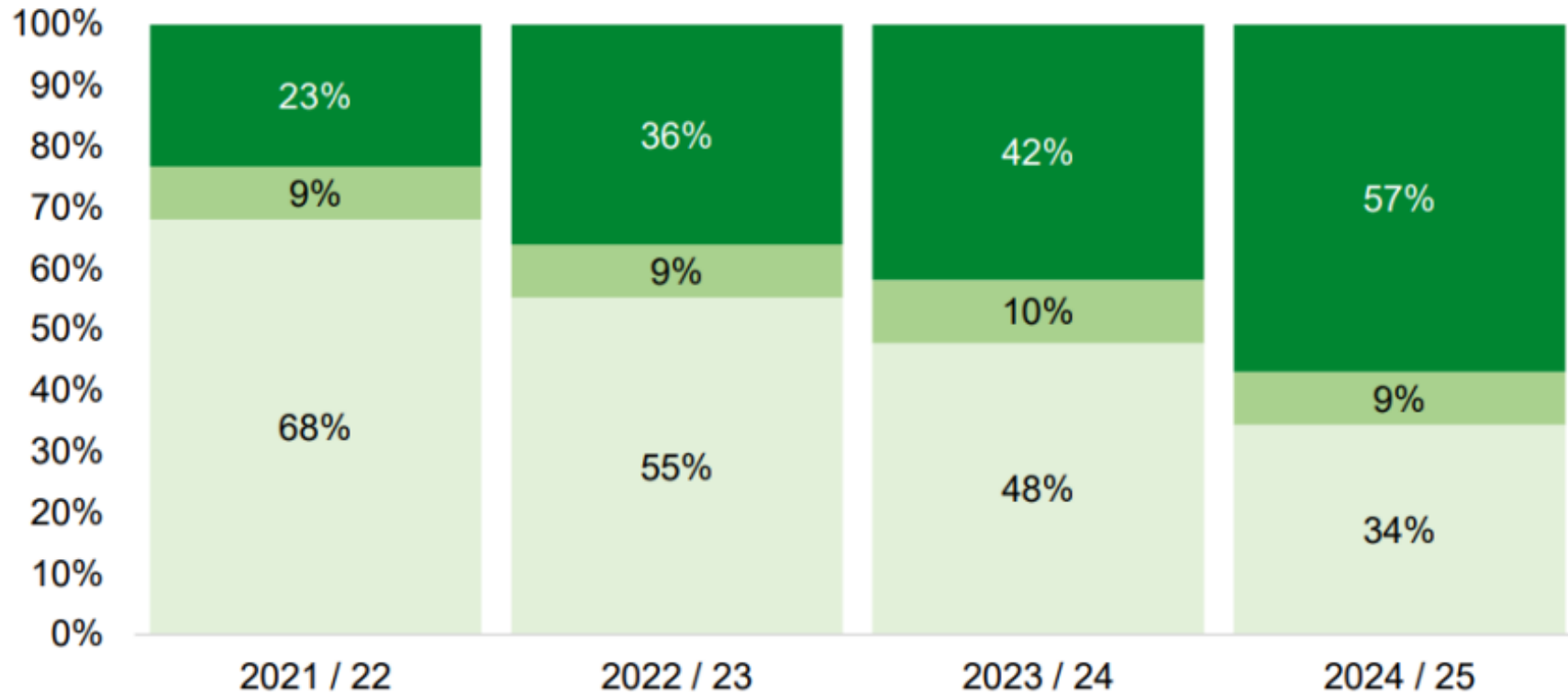




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Defra funding plan 2021-25

- Environmental and animal welfare outcomes
- Improving farm prosperity
- Direct Payments



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Delinking BPS payments in 2024

No annual claim, no requirement to farm, no requirement to hold entitlements

3 year reference period- 2020, 2021, 2022

Diminishing biannual payments from 2024- 2027

Must claim in 2023



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ELMs offer in 2023



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The Sustainable Farming Incentive

Sustainable Farming Incentive

- BPS eligible
- 3-year agreements
- 6 new standards (total of 9 in available 2023)
- New management payment of £20/ha
- Summer 2023 applications for new standards
- Swift online application process and processing of applications
- Quarterly payments
- Ability to add new standards mid-agreement



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SFI 2023 offer

SFI 2022 standard	Action	New action or variation of CS option	SFI payment rate	CS payment rate
Arable & horticultural soils	Soil assesment/ plan & tests, boost soil organic matter and maintain over winter soil cover	New	- £22/ha (introductory) - £40/ha (intermediate)	NA
Improved grassland soils	Soil assesment, plan & tests, boost soil organic matter and maintain over winter cover	New	- £28/ha (introductory) - £58/ha (intermediate)	NA
Moorland	Map and record habitat condition	New	£10.30/ha (introductory)	NA
SFI 2023 standard				
Hedgerows	Assess & record hedgerow condition	New	£3/100m (one side)	NA
	Maintain hedgerows so there's a range of different heights & widths	BE3 variation	£10/100m (one side)	Same
	Maintain existing hedgerow trees, or establish new ones, so there's average of at least 1 hedgerow tree/ 100m	New	£10/100m (both sides)	NA
Integrated Pest Management	Complete an integrated pest management (IPM) assessment and produce an IPM plan	New	£989/ year	NA
	Establish and maintain flower-rich grass margins, blocks or in field strips	AB8 variation	£673/ha	
	Establish a companion crop	New	£55/ha	NA
	No use of insecticide	New	£45/ha	NA
Nutrient Management	Complete a nutrient management (NM) assessment and produce a NM review report	New	£589/ year	NA
	Establish and maintain legumes (improved grassland)	GS4 variation	£102/ha	£382/ha
	Establish and maintain legume fallow (arable)	AB15 variation	£593/ha	Same
Arable and horticultural land	Establish and maintain blocks or strips of pollen and nectar flower mix	AB1 variation	£614/ha	Same
	Establish and maintain blocks or strips of winter bird food	AB9 variation	£732/ha	Same
	Establish and maintain grassy field corners and blocks	New	£590/ha	NA
	Establish and maintain a 4-12m buffer strip on arable/ horticultural land	SW1 variation	£451/ha	Same
Improved grassland	Take grassland field corners and blocks out of management	GS1 variation	£333/ha	Same
	Maintain improved grassland to provide winter bird food	GS3 variation	£474/ha	Same
	Establish and maintain a 4-12m buffer strip on grassland	SW2 variation	£235/ha	Same
Low input grassland	Manage grassland with very low nutrient inputs (outside SDAs)	GS2 variation	£151/ha (indicative)	Same
	Manage grassland with very low nutrient inputs (SDAs)	GS5 variation	£98/ha (indicative)	Same

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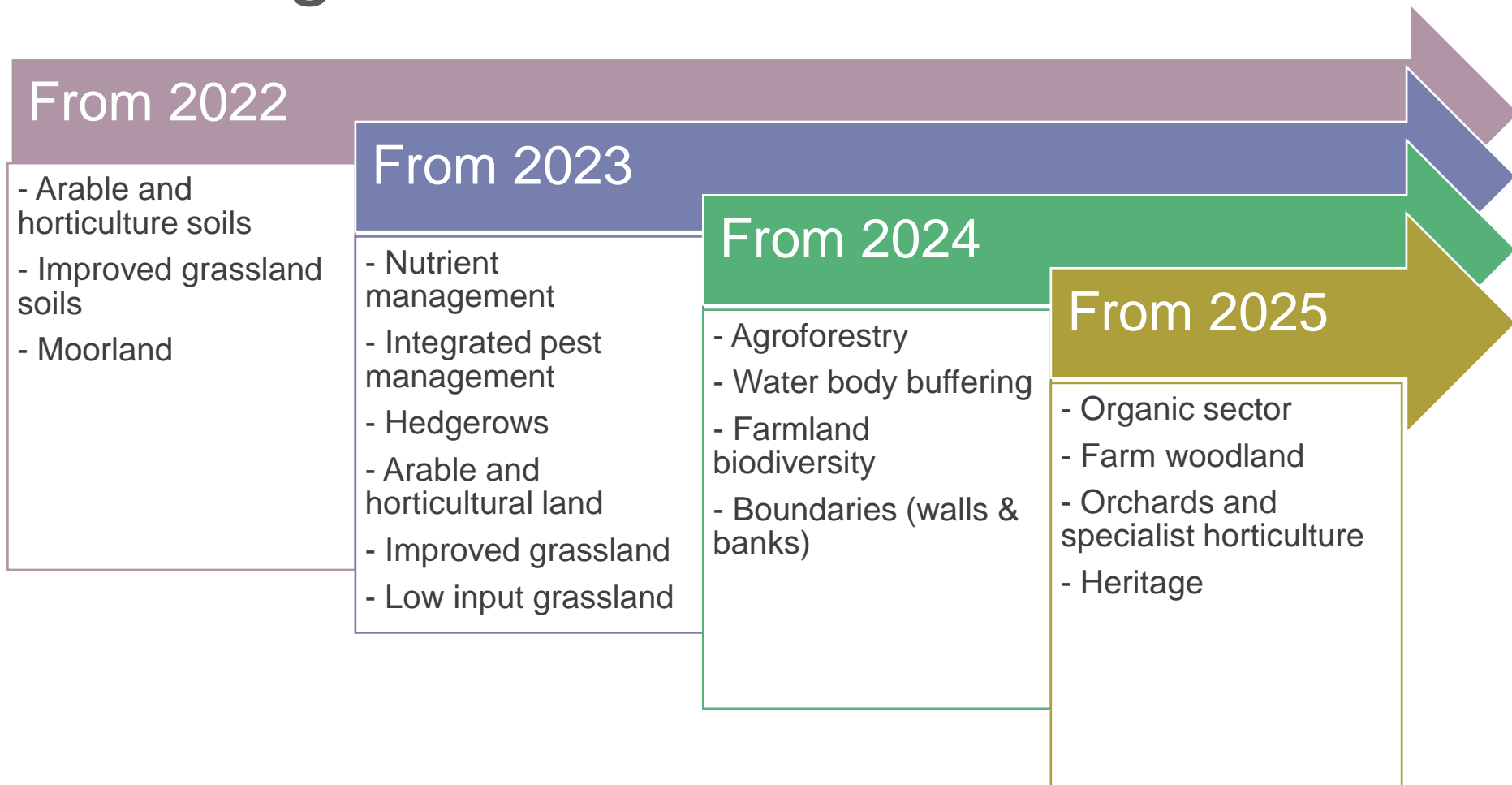
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Phasing in the SFI



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Countryside Stewardship

Revenue

- Menu of 131 land management options
- Revised payment rates from 1st January 2023
- More options will be added
- CS + bonus payments for collaboration
- Can run alongside HLS

Capital

- Menu of 118 items
- Revised payment rates from 1st January 2023



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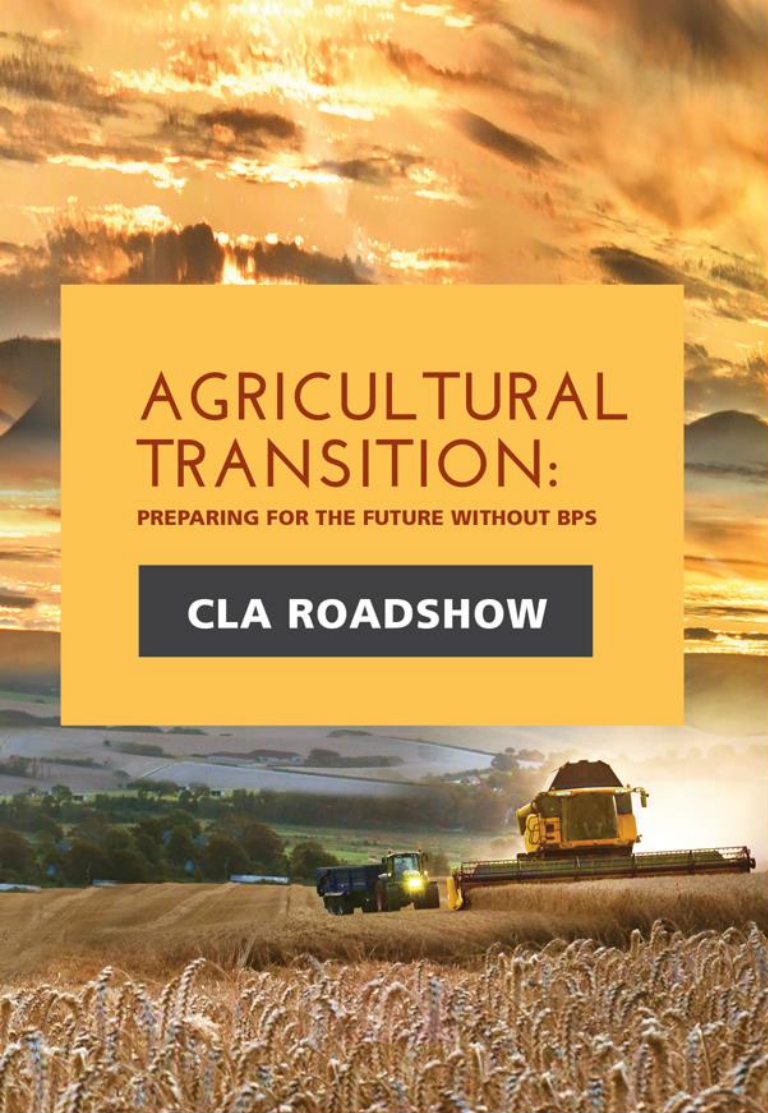
Landscape Recovery

Landscape Recovery

- Private & public finance
- Round 2 pilot open in Spring 2023
- 25 new projects
- Theme: protected sites, net zero and habitat creation
- Bespoke, longer term, 500ha projects



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CLA Impact Modelling





CLA Impact Modelling



- 4 scenarios in 2023:
 - Scenario 1 – No schemes
 - Scenario 2 – SFI ‘partial’
 - Scenario 3 – SFI ‘full’
 - Scenario 4- SFI, CS & EWCO
- Impacts on government payments and profit in 2023 on 3 farms:

Combinable crop farm 455ha

Lowland beef & sheep farm 150ha

Upland beef & sheep farm 400ha



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CLA Impact Modelling

Combinable crops (455ha)

- 2020 profit: **£190,000**
- Scenario 1 net profit: **£210,000**
- Scenario 2 net profit: **£265,000**
- Scenario 3 net profit: **£160,000**
- Scenario 4 net profit: **£90,000**

Lowland beef and sheep (150ha)

- 2020 profit: **£3,000**
- Scenario 1 net profit: **£8,000**
- Scenario 2 net profit: **£23,000**
- Scenario 3 net profit: **£14,000**
- Scenario 4 net profit: **£10,000**

Upland beef & sheep (400ha)

- 2020 profit: - **£10,300**
- Scenario 1 net profit: - **£12,100**
- Scenario 2 net profit: **£33,800**
- Scenario 3 net profit: **£24,400**
- Scenario 4 net profit: **£33,500**



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Modelling takeaways

Every farm is different, and the solutions will be too

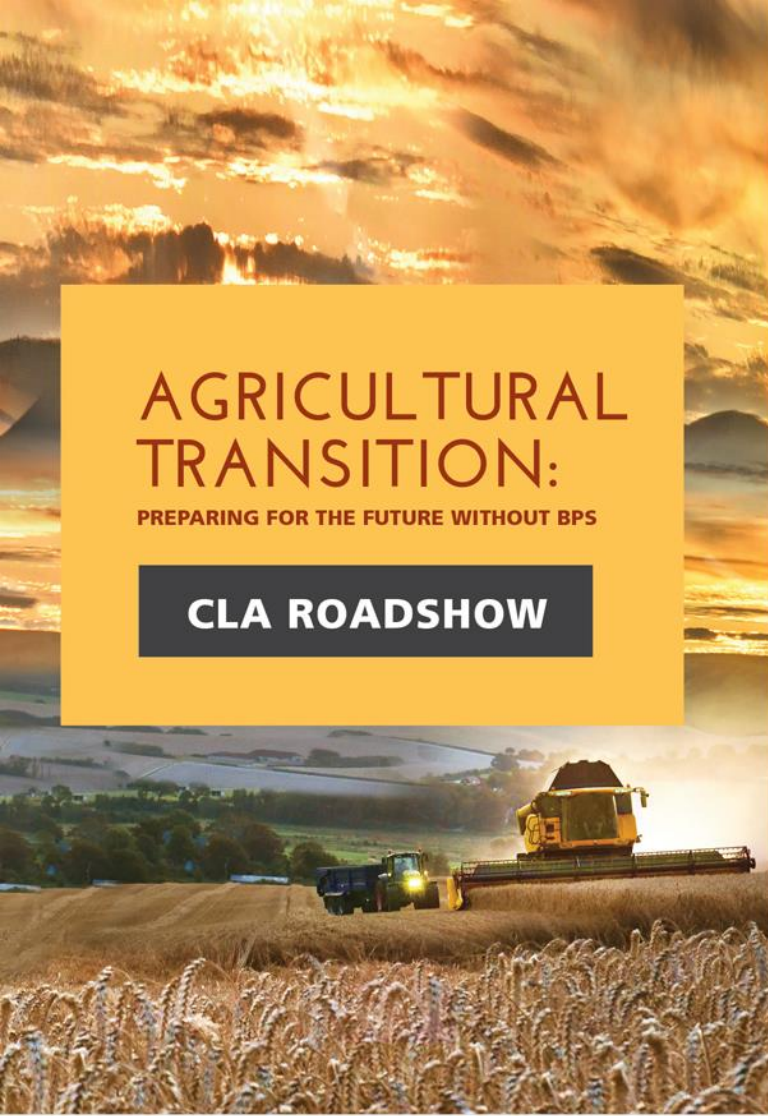
Consider the benefits of stackable options

Consider the benefits of stable income on less productive areas

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There is more than ELM





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Agricultural Transition Period Timeline 2022–2028 (1 April–31 March)



1. BASIC PAYMENT SCHEME							
Scheme	Purpose	2022–23	2023–24	2024–25	2025–26	2026–27	2027–28
BPS cuts	Gradual removal of BPS	20 - 40% reduction	35 - 55% reduction	50 - 70% reduction	TBC	TBC	TBC
Delinked payments	Simplify administration			No BPS annual application needed			
Regulation and enforcement	End of cross-compliance			New regulation and enforcement			

2. PRODUCTIVITY AND RESILIENCE							
Scheme	Purpose	2022–23	2023–24	2024–25	2025–26	2026–27	2027–28
Farm Equipment and Technology Fund	Grants for small investments	Available in application windows		Future funding TBC		ENDS	
Farming Transformation Fund	Grants for large investments	Available in application windows					
Future Farming Resilience Fund	Targeted business advice	Available in application windows			ENDS		
Farming in Protected Landscapes	National Parks and AONBs	Available in application windows			ENDS		
New entrant support	Innovative business models	Regional Pilots	Future funding TBC	ENDS			
Farming Innovation Programme	Industry-led research and adoption	Available in application windows					

3. LEGACY AGRI-ENVIRONMENT SCHEMES							
Scheme	Purpose	2022–23	2023–24	2024–25	2025–26	2026–27	2027–28
Environmental Stewardship (HLS)	Extending existing agreements	Option to extend existing agreements					

4. ENVIRONMENTAL LAND MANAGEMENT (ELM) SCHEMES, NEW WOODLAND SCHEMES AND TREE HEALTH							
Scheme	Purpose	2022–23	2023–24	2024–25	2025–26	2026–27	2027–28
ELM – Sustainable Farming Incentive (SFI)	Broad and shallow scheme based on standards	SFI Pilot 2022	SFI Pilot 2023	SFI Pilot 2024	ENDS		
		SFI 2022 3 standards	SFI 2023 9 standards	SFI 2024 12 standards	SFI 2025 17 standards	• On-going evolution	
ELM – Countryside Stewardship (CS)	New agreements and renewals	Annual application windows continue					
ELM – Landscape Recovery (LR)	Long-term creation and restoration (min 500ha)	National Pilots			Phased rollout		
England Woodland Creation Offer (EWCO)	Woodland creation	Available now		Integrated into ELM schemes			
Tree Health Scheme	Management of diseased trees	Regional Pilots		Tree Health Scheme fully available			

5. ANIMAL HEALTH AND WELFARE (AHW) PATHWAY							
Scheme	Purpose	2022–23	2023–24	2024–25	2025–26	2026–27	2027–28
Annual Health and Welfare Review	Annual vet visit	Available now			Future funding TBC		
AHW payment by results, and endemic disease and condition support			Available from 2024				



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Farming Investment Fund

Farming Equipment and Technology Fund

Grants of £1,000 - £25,000

Competitive

List of equipment with fixed grant payments

Split into:

1. Productivity and Slurry (91 items)
OPEN (closes 4th April)

2. Animal health and welfare (110 items)
Opens in March

Farming Transformation Fund

Grants of £35,000 to £500,000

Competitive

Two stage application process

Themed windows:

- Water management (Spring)
- Automation & robotics (Autumn)
- Livestock housing- Calf housing (Summer)
- Livestock housing- pigs and poultry (later in 2023)
- Slurry infrastructure grant (round 2 expected in 2023)



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Animal Health and Welfare Pathway

Annual Health and welfare review

- **Open now** for BPS applicants with cattle, sheep and pigs
- Annual vet led visit providing testing and advice
- Expansion in future years

Future developments

- Payments by results
- Endemic disease and condition support



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Farming in protected landscapes

Farming in protected landscapes

- Targeted grant funding in National Parks, Areas of Outstanding Natural Beauty and the Broads
- Funding extension until 2025
- Grants for a wide range of projects
- Applications through landscape authorities



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Future Farming Resilience Funding

Funding for free business support and advice

- Range of 17 providers
- Consider what they are providing
- Contact the chosen provider

Eligibility

- Open to any business currently receiving BPS
- 32,000 businesses

Timing

- Open until March 2025
- First come first served

Delivered by a range of consultants contracted by Defra

- Different kinds of support – 1:1, webinars, workshops, tours, networking



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Transition checklist for 2023

1. Know your BPS cuts & delinking process

2. Register for the Future Farming Resilience Fund

3. Review SFI and CS offers & see if they fit

4. Review the schemes outside ELM & see if they fit

5. Plan applications, note deadline dates & apply

6. Provide feedback on schemes to CLA / Defra



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The 2023 scheme menu

Agricultural Transition Period Timeline 2022–2028 (1 April–31 March)



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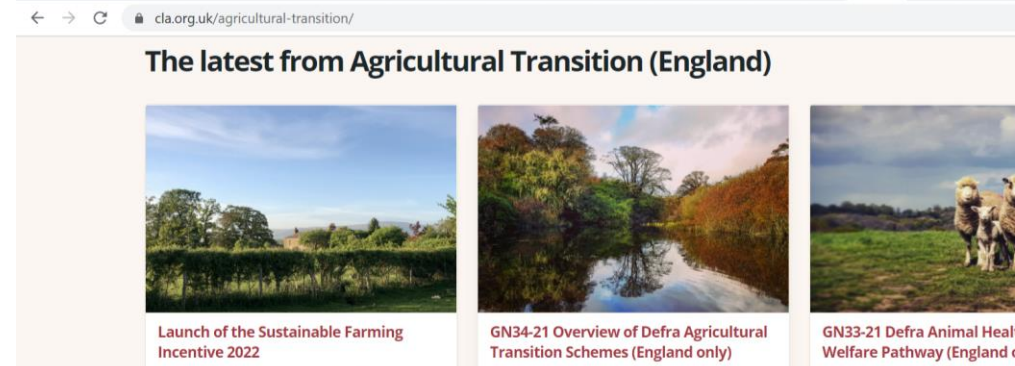
AGRICULTURAL TRANSITION

CLA is here to help

- Land and Business magazine
- Agricultural Transition Hub – www.cla.org.uk/agricultural-transition/
- Guidance notes e.g.
 - Transition schemes
 - Environmental collaboration
 - Business planning
- Funding database
- Webinars
- Telephone advice - regional and national teams



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ADVICE

GUIDANCE NOTE FOR CLA MEMBERS

ENVIRONMENT AND LAND USE

3 DECEMBER 2021

REFERENCE

GN34-21

OVERVIEW OF DEFRA AGRICULTURAL
TRANSITION SCHEMES (ENGLAND ONLY)



Free support for farmers and land managers

FUTURE FARMING RESILIENCE FUND

Enhance the performance and build the resilience of your business, as you prepare for the agricultural transition.

FREE access to:

- One-to-one business resilience support
- Environmental sustainability support
- Online toolbox of resources
- Webinars, local events and workshops



For help with registration or have any questions, please contact us on 01235 753 530 or email FFRF@Ricardo.com

Register online

<https://ffrf.ricardo.com/>



Department
for Environment
Food & Rural Affairs



FREE Business support

Receive three days of free business support, including:

- A face-to-face meeting with an Andersons business consultant
- A detailed report
- A follow-up meeting
- Access to online training

All advice provided is completely free of charge and tailored to fit your needs

This can include:

- A review of your business
- Help with future planning
- Advice on business structure
- Analysis of capital investment and future funding
- Tenancy help
- Diversification advice

Follow up support is available

Business Support: Example

Cereal & Vegetable business

- Historically loss making in all previous 5 years when Andersons visited in 2020 (Phase 1 FFRF)
- Strong balance sheet but being eroded and debt growing
- Accounts for Sept YE 2022 show £194,000 profit
- Of, which £100k was reduction in overheads
- New renewables and property project coming on line now could add £50k return after depreciation to the bottom line (albeit a further demand on profit for capital repayment)
- All driven by change in management - the next generation; but confidence given to the older generation following review process.



Examples of how we can help



Succession



Stepping back from the farm



Farm diversification



Business Finances



Tailored support

FREE Environmental Support

A one-to-one video call or visit from an agri-environment adviser which will include a report and will look at opportunities for your farm including:

- Soil health and resilience
- Energy use and efficiency
- Water and air quality
- Biodiversity
- Carbon sequestration and trading options
- Government funding
 - Sustainable Farming Incentive
 - Countryside Stewardship
 - Capital grants



Environmental Support: Mixed Farmer Example

Arable, permanent grassland, suckler herd, neighbour's sheep, woodland

Objective

1. Reduce reliance on inputs.
2. Maximise production of grass & feed for livestock.
3. Reduce purchased feed whilst retaining herd productivity.
4. Increase income, including via agri-environment funding.



Environmental Support: Mixed Farmer Example

Objective

1. Reduce reliance on inputs.
2. Maximise production of grass & feed for livestock.
3. Reduce purchased feed whilst retaining herd productivity.
4. Increase income, including via agri-environment funding.

Update nutrient management plan
Soil analysis (inc SOM)
Test FYM
Variable rate spreading



Environmental Support: Mixed Farmer Example

Objective

1. Reduce reliance on inputs.
2. Maximise production of grass & feed for livestock.
3. Reduce purchased feed whilst retaining herd productivity.
4. Increase income, including via agri-environment funding.

Increase legumes:
Mid Tier herbal leys (GS4)
Trial lucerne / barley & peas



Environmental Support: Mixed Farmer Example

Objective

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2. Maximise production of grass & feed for livestock.
3. Reduce purchased feed whilst retaining herd productivity.
- 4. Increase income, including via AES funding.**

**SFI soils standard.
Annual Health &
Welfare Review.**

**Farm Technology Fund:
Direct drill
Livestock handling**

Mid Tier GS4, GS2, SW6, BE3.
Fencing, gates, water troughs, pipework
Concrete yard renewal
Tree shelter belt
Rainwater harvesting

**Countryside Stewardship stand
alone grants :**
On-farm Advisor Visit
Source Pathway Receptor

Environmental Support: Mixed Farmer Example

Objective

1. Reduce reliance on inputs.
2. Maximise production of grass & feed for livestock.
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Woodland management

Biomass heating
Sell timber

Carbon trading??

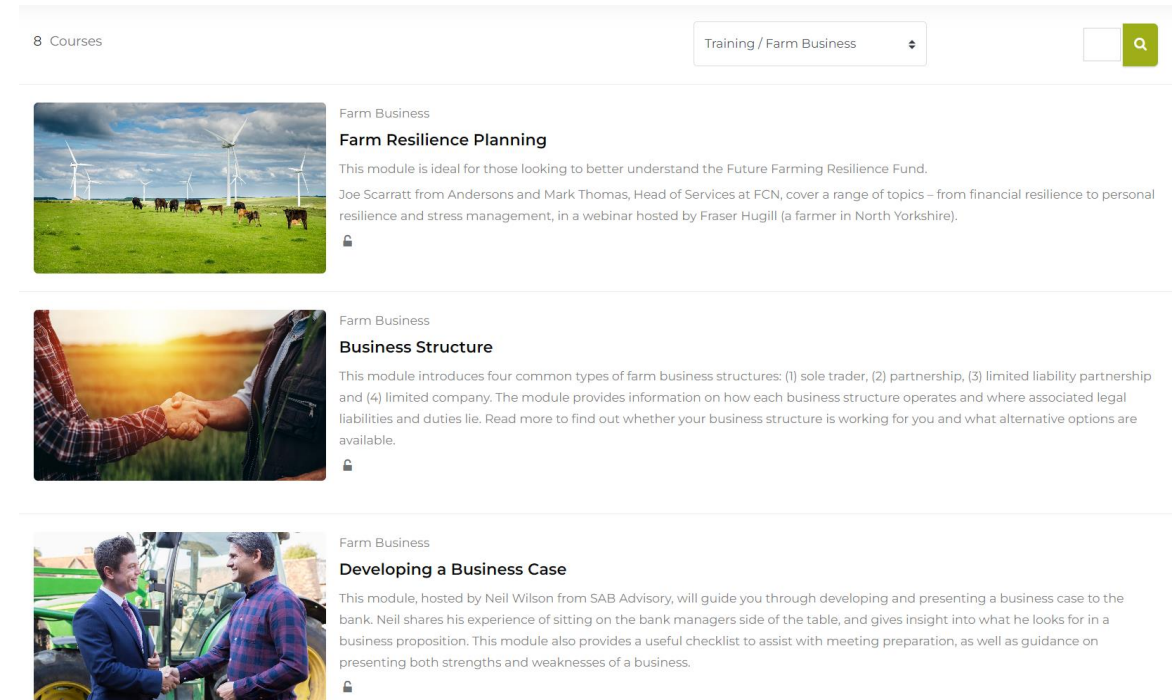
FREE Support Services Available

Quarterly Events

- Access to **free workshops** at regional hubs and on-farm covering key topics including grants, environmental schemes, Defra updates, farm business and accounting

Online materials

- Watch **webinars** and listen to **podcasts** that provide more information to support the in-person events.
- Videos, articles and self-help checklists. Topics include farm accounting, contract farming agreements & succession



8 Courses

Training / Farm Business

Farm Business
Farm Resilience Planning
This module is ideal for those looking to better understand the Future Farming Resilience Fund. Joe Scarratt from Andersons and Mark Thomas, Head of Services at FCN, cover a range of topics – from financial resilience to personal resilience and stress management, in a webinar hosted by Fraser Huggill (a farmer in North Yorkshire).

Farm Business
Business Structure
This module introduces four common types of farm business structures: (1) sole trader, (2) partnership, (3) limited liability partnership and (4) limited company. The module provides information on how each business structure operates and where associated legal liabilities and duties lie. Read more to find out whether your business structure is working for you and what alternative options are available.

Farm Business
Developing a Business Case
This module, hosted by Neil Wilson from SAB Advisory, will guide you through developing and presenting a business case to the bank. Neil shares his experience of sitting on the bank managers side of the table, and gives insight into what he looks for in a business proposition. This module also provides a useful checklist to assist with meeting preparation, as well as guidance on presenting both strengths and weaknesses of a business.

ffrf.ricardo.com

Previous events

Recordings of these webinars are available to watch on <https://ffrf.ricardo.com/>

FREE Support to help you Boost Profits and Meet Future Business Challenges

Joe Scarratt from The Andersons Centre covered the following topics:

- UK Farming: Profitability and Performance
- The Agricultural Transition
- Profit Requirement
- Farm Financial Management

Untangling The Farm Accounts

Christine Thompson from Agricultural Business Training discussed these topics:

- Resilience: How accurate and timely financial recording can keep us one step ahead of current industry changes and unforeseen events.
- Accounts Terminology: Understanding the terminology used by accountants.
- Financial Recording: Ensuring our current systems are fit for purpose.

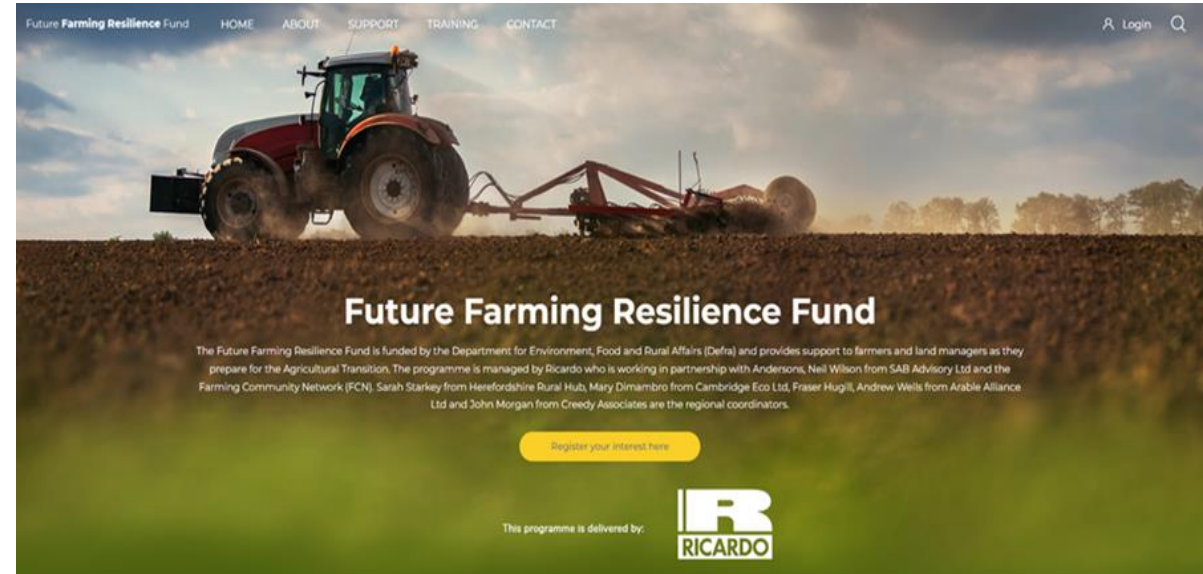
Eligibility/ Next Steps

All farmers in England who are in receipt of the Basic Payment Scheme (BPS) and/or have Higher Level Stewardship (HLS) agreements are eligible.

To register go to our website
<https://ffrf.ricardo.com/>

The website also contains registration pages for online webinars, workshops and access to the learning toolbox

Please note a business may only sign up with one provider



Need extra support?

- FCN has a network of over 400 volunteers across England and Wales, many of whom are involved in farming.
- Volunteers provide free, confidential, pastoral and practical support to anyone who seeks help, regardless of whether the issue is personal or business-related.



Need extra support?

- FCN runs a confidential national helpline and e-helpline which is open every day of the year from 7am-11pm.
- Volunteers will “walk with” anyone who seeks support and help them find a positive way through their problems.
- FCN have helped thousands of people deal with a variety of issues, including financial difficulties, animal disease, mental health and family disputes.



Here to **listen**
Here to **support**
Here to **connect**
Here for *you*

Helpline:

03000 111 999

e-Helpline:

help@fcn.org.uk

Helpline is open 7am to 11pm every day of the year

Summary of free advice

- Business Resilience Audit: Farm business advisers from The Andersons Centre
- Environmental Sustainability Audit: Identify environmental opportunities.
- Follow up support.
- Free toolbox: Resources available to help you to take the next steps to make your business more resilient.
- Online events and podcasts: Offering information on business, personal and environmental resilience
- Workshops and on-farm events

ffrf.ricardo.com

Free support for farmers and land managers

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Enhance the performance and build the resilience of your business, as you prepare for the agricultural transition.

FREE access to:

- One-to-one business resilience support
- Environmental sustainability support
- Online toolbox of resources
- Webinars, local events and workshops



For help with registration or have any questions, please contact us on 01235 753 530 or email FFRF@Ricardo.com

Register online

<https://ffrf.ricardo.com/>



Please come and find our stand if you have any questions



Department
for Environment
Food & Rural Affairs

CLA Event – Bridgewater

Liz Barling

March 2023



Forestry Commission
England



Environment
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FEEDBACK SURVEY

